

What does “COM” or “COL” mean?

It's helpful to know the meaning of these terms. Most upholstered furniture manufacturers carry designated lines of fabrics that can be applied to their furniture pieces. The cost of the fabric you select is added to the base price of the furniture piece, giving you the final cost.

Fabrics are often grouped according to their costs, you will find that using our standard grade fabrics will result in a less expensive piece of furniture than using a higher number grade of fabrics. The group a fabric is placed in often depends on the fabric pattern and the fiber from which the fabric has been made.

The acronym “COM” stands for “Customer’s Own Material”, while “COL” stands for “Customer’s Own Leather”. Manufacturers use these terms to let designers and customers know that they will accept fabric sent and will apply it to the furniture. The customer can purchase their own fabric from any source and send it to the manufacturer and they will upholster the furniture in that fabric or leather.

We have guidelines outlining what fabric we will accept. Please check with customer service for fabric requirements.

PLEASE NOTE: using your own fabric will not reduce the cost of the furniture. In fact, COM or COL options typically cost more than using our standard grade of fabric.

All our furniture has a base price using our standard grade fabric as a starting point. We do not charge extra to apply a COM/COL fabric.

PLEASE NOTE: Customer’s own material/leather (COM/COL) must be pre-approved by the factory before the order can be processed. The customer is responsible for all costs incurred for fabric treatment.

- Some COM/COL fabrics may require other methods of cutting, which in turn, may require more yardage than estimated.
- Submit cuttings of COM/COL fabrics with the order to determine actual yardage requirements

Instructions:

Please provide instructions for striped, plaid, patterned, or unusually designed fabrics. Please indicate how the pattern should be applied (direction of stripes, etc.) or which face to use if it is a reversible fabric. In the absence of such instructions Soft Touch Furniture will apply the fabric in what it determines to be the best manner and cannot be held responsible after upholstering.

COM/COL orders will only be scheduled for production **after** receipt of all material.

Disclaimers and Responsibilities for COM/COL applications:

- A. The company reserves the right to refuse COM/COL orders (or process without responsibility) where fabrics are not suitable because of pattern, weight, width, stretch, etc.
- B. We assume no responsibility, whatsoever, for the wearability of COM/COL fabrics. They are applied totally at the customer's own risk.

- C. Soft Touch Furniture is not responsible for any excess COM/COL shipped to our plant over what is required by the original order. Customer is responsible for providing additional yardage where it is deemed necessary.
- D. All estimated yardage requirements are based on 54" usable width. Yardage requirements are also based on plain fabrics and textures with reasonable workability in both directions. Fabrics that have stripes, patterns, distinct textures, or other factors which would influence pattern layout will require additional yardage.
- E. Soft Touch Furniture assumes no responsibility for the flame retardancy of any COM/COL. Customers are solely responsible for seeing that the COM/COL complies with all application codes and regulations.

Calculating COM/COL Yardage Requirements:

- A. 20% extra yardage should be included to allow for matching stripes, plaids, or large size patterns.
- B. 20% extra yardage should be included for combination upholstery. (Two [2] materials.)
- C. All COM yardage is based on fabrics that are 54" wide, plain, have no repeat, or matching needed. COM/COL yardage for one upholstered piece **must not** be in short sections.

Send all COM/COL prepaid to:

Soft Touch Furniture
1560 South State Street
Girard, Ohio 44420
Attn: COM receiving
Phone: 330-545-4204

Tag:

Suppliers must include a tag listing:

- Customer name
- Total yardage shipped
- Pattern Indication

Mark:

- Reversible fabric – mark face side
- Stripped fabric – specify direction of stripe (vertical or horizontal)

For all other questions, please contact Customer Service